

A WORD FROM OSWALD

PRESIDENT: NGUNI CATTLE BREEDERS' SOCIETY



March 2020

Relocating the
Nguni Breeders
Society's offices
as from 1 March

Positively
impacting our
long-term savings

Delivering the
full spectrum of
quality services
from our new
location



Dear Nguni partners,

It is important for any business to be as cost effective as possible. This also rings true for our society. By being cost conscious and spending our money wisely, we can make the most of our money and let it work for us in our strategic journey.

Take for example if you are renting a house for R20 000 per month. It is a three-bedroom, two-bathroom house close to schools and town. Perfect for your family. Should you become aware of a different house that caters to all your needs at R14 000 per month, it makes sense to move to the cheaper house and use the saving towards, for example, your children's university fund. You and your family might feel some discomfort for a while but realise that you are investing in a better future.

This is exactly what we are doing for the society currently. We identified an opportunity to reduce our costs by more than **R12 000 per month** by relocating our Nguni office at Studbook to a "virtual" office.

But what does this mean for you as member?

It means, that even though the society is no longer office-bound, we will still deliver the full spectrum of services and continue to add value to your business.

Louise and Liezel moved to the new office and have already settled in quite well. The relocation was time-consuming and therefore not all correspondence could be addressed immediately. We will make it a priority to reply to all emails as soon as possible. Please be patient in allowing us time to respond. A big thank you to Louise and Liezel for the hard work and long hours they've put in to make the relocation possible before the end of February.

The contact details for the office remain the same. Please feel free to contact us on the following numbers for any assistance you require.

- Office: 051 448 7302/3
- Louise: 079 501 7849
- Liezel: 082 922 4616

The telephones, fax and internet have been adapted and tested to function properly in the new working environment. If any "gremlins" surface, please let us know immediately so that they can be addressed.

You are also welcome to come by the new office for face-to-face support. We kindly request that you make an appointment with Louise or Liezel beforehand so that you will be assisted timeously and professionally.

This is another step on our strategic path. The savings realised by the move is impacting positively on our long-term savings. We are investing in the future of our society.

We apologise for any inconvenience and look forward to keep delivering an excellent service to you from our new location.

Look out for my next communication coming soon. Over the next few weeks, I will be sharing more information on our strategic plans and progress.

Regards,
Oswald